

# At a glance

## PERFORMANCE BY REGION IN 2007

The success of our strategy to diversify the business, both geographically and by discipline, through organic growth is increasingly evident, with the EMEA region now the largest in the Group. Over 60% of the Group's gross profits were generated outside the UK. We have also added two new countries, Luxembourg and Argentina, to the Group during 2007.

### EMEA

**+55%**  
gross profit

#### Gross Profit

£196.4m 2007

£126.6m 2006

#### Operating Profit

£63.0m 2007

£34.2m 2006

**+79%**  
GROSS PROFIT  
Americas

**72** Offices **14** Disciplines **2,078** Employees

### AMERICAS

**+79%**  
gross profit

#### Gross Profit

£38.4m 2007

£21.5m 2006

#### Operating Profit

£6.2m 2007

£1.9m 2006

**25th**  
COUNTRY  
Argentina

**15** Offices **10** Disciplines **543** Employees

## UNITED KINGDOM

**+19%**  
gross profit

### Gross Profit

£186.0m 2007

£155.8m 2006

### Operating Profit

£59.4m 2007

£44.3m 2006

**50** Offices **12** Disciplines **1,799** Employees

**4**

NEW OFFICES  
United Kingdom

**+27%**  
GROSS PROFIT  
Asia Pacific

**+45%**  
HEADCOUNT  
EMEA

## ASIA PACIFIC

**+27%**  
gross profit

### Gross Profit

£57.2m 2007

£45.0m 2006

### Operating Profit

£20.8m 2007

£17.1m 2006

**12** Offices **10** Disciplines **632** Employees